



Questionnaire

PERSONAL DATA

Name _____ Age ____ Marital Status ____ No. of Dependents ____
 Address _____ City _____
 State _____ Zip _____ Own? _____ Rent? _____ Years _____
 Home Phone _____ Business Phone _____ Cell Phone _____
 E-Mail _____ Fax _____ Best Time to Call _____

EMPLOYMENT/BUSINESS RECORD *(We Will Not Contact Your Current Employer Without Your Approval)*

Current _____ Position _____ How Long? _____
 Previous _____ Position _____ How Long? _____
 Business Name _____ Industry _____

PERSONAL REFERENCES *(Please List Persons That Have Known You For Two Or More Years)*

Name _____ Phone _____ Years known _____
 Address _____ City _____ State _____ Zip _____
 Name _____ Phone _____ Years known _____
 Address _____ City _____ State _____ Zip _____

FINANCIAL DATA *(Your Personal Financial Statement May Be Requested At Our First Meeting)*

Your approximate net worth? _____ Name of Partner/Investor *(if any)* _____
 How will you obtain cash and/or credit to manage the average \$85,000 investment required? Please be specific.
(If applying for an SBA loan, you must have at least \$30,000 cash to qualify.)

BUSINESS HISTORY *(Please Have A Resume Available At Our First Meeting)*

Do you now own a franchise business? _____ Name of franchise _____
 Have you ever failed in business? _____ Compromised with creditors or filed bankruptcy? _____ Detail.

 Have you ever been involved in litigation regarding your business interests? _____ Detail.

MARKET PREFERENCE *(Large Markets or Cities May Be Divided Into Smaller Territories)*

First choice for your location _____ Second choice _____
 When do you want to begin? Now ____ 3 to 6 months ____ 6 to 12 months ____ Other _____

Please fill-out and Fax to: 1-800-782-9012 OR Mail to: P.O. Box 802216, Dallas, TX 75380-2216